

The Urban League
of Metropolitan Seattle

2003-2004
Annual Report

75 years of service
to the community

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President's Message



On behalf of the Board of Directors and Staff of the Urban League of Metropolitan Seattle we want to say thank you to everyone for the support that we received, which has made 2003-2004 a very strong fiscally sound year.

Our Housing and Education departments launched new initiatives and partnerships during this year. In 2004, the League and Wells Fargo Bank were awarded a \$400,000 grant from Federal Home Loan bank of Seattle. The Urban League will partner with Wells Fargo Bank to use the grant to provide down payment assistance for 50 homes of income eligible residents.

The Education department launched two (2) new initiatives; The Children University and the 1000 Hours of Reading Project. The Children University is held on the campus of Seattle University with classes on academic enrichment in math, writing and reading.

The Contractor Development and Competitiveness Center (CDCC) provided business assistance to 80 small construction firms.

The Urban League Village (Colman) added Housing Resource Group (HRG) to the development team. An outstanding advisory committee was formed for the African American Museum including Mimi Gates, Director for the Seattle Art Museum.

The African American Museum also has a new 22,000 square feet floor plan and design. We launched a national search for an executive director, with a decision to hire someone in the fall of 2004.

During the past fiscal year we have been blessed to have Dr. Ben Carson, world renowned neurosurgeon as our keynote speaker. Dr. Carson's message of hope inspired over 1300 people making last year's breakfast event the largest gathering in the Urban League history.

In 2004, we celebrated the 50 year anniversary of Brown vs. the Board of Education and the 40th anniversary of the 1964 Civil Rights Act.

This year's election will be significant because we will be electing a President, Governor, US Senator, as well as all the local races. There will also be educational initiatives on the ballots.

It's paramount that you vote! Just remember that many fought and died for the right for all to vote.

Thank you for your continued support of the Urban League.

James Kelly, President and CEO

Mission

To empower, enable and assist African Americans, other people of color, and disadvantaged individuals in becoming self-sufficient through public advocacy, providing services and developing strong business and community partnerships.

History

The Urban League of Metropolitan Seattle (the League), was established in 1929 and is an affiliate of the National Urban League. Initially, the League existed with an all volunteer staff until funding was secured to support staff and programs addressing issues such as housing, job opportunities, vocational guidance, public accommodations and education.

With the Civil Rights movement in the 1960s, new programs were developed to provide direct services to Black citizens, other people of color, and low-income persons. The League advocated for the elimination of segregation through a re-grouping of the entire Seattle public school population. Affirmative Action was the focus of much of the League's work in the early 1970s, and the League began to promote equal employment and assist corporations in meeting federal employment guidelines.

In 1972, the League purchased and rehabilitated an older inner city building and this move, while considered risky at the time, provided the League with greater visibility in the community. The Urban League building is now a source of pride to constituents and the community at-large as one of a few significant real estate holdings among Seattle's ethnic minorities. In 1973, the League successfully petitioned the Seattle Parks Department to name a new park in memory of Edwin T. Pratt, the distinguished Executive Director of the Seattle Urban League from 1961 to 1969.

With the decrease in governmental support for direct service programs throughout the 1980s and 1990s, the League maximized its effectiveness through advocacy, research, and community partnerships; a greater portion of funding is secured through nongovernmental grants and private donations.

Today, the League provides a variety of direct services to clients, be it afterschool tutoring, employment placement or counseling, help for first time buyers, or support services for minority contractors. The Urban League of Metropolitan Seattle continues to grow and change with the times, always striving to meet the needs of the community.

Urban League Programs



Housing

ULMS's **Housing Department** works towards the overarching goal of helping families own their own home. ULMS helps people prepare for home ownership, find affordable rentals, and keep their homes when financial hardship strikes. ULMS counsels senior citizens on reverse mortgages and teaches renters about their rights and responsibilities.

Financial literacy begins early. ULMS offers age-appropriate financial literacy activities for the children of Housing Department clients while they are attending evening or weekend workshops, such as Home Buyer Education and Financial Literacy Counseling. This year, ULMS began a critical new service – **Downpayment Assistance** through Federal Home Loan Bank funds.

In addition to its work to increase home ownership, ULMS, in partnership with Central House, provides transitional housing through a special project at **Harder House**. Harder House is a group home for homeless young adults between the ages of 19-25 who need a place to live while they are gaining stability and self-sufficiency.

Number of people served this year: 975



Employment and Training

ULMS's **Employment and Training Department** provides employment services to employers and job seekers through a one-stop service delivery system. Last year, ULMS launched the **Corporate Partnership Initiative** through which ULMS forges new alliances with partner corporations that attend Employment Orientation workshops to meet clients, discuss job openings, and often to set up follow-up formal job interviews. The **Job Resource Center** assists job seekers through on-line job skills training, job counseling and case management, access to job listings from the ULMS job bank, resume and cover letter development, career exploration assistance, job readiness workshops, and interview techniques workshops.

ULMS helps young adults gain important job skills through its **Youth Employment Program**. Building upon individual, family, and community strengths, these individualized programs are designed to engage youth by enhancing their opportunities, ultimately supporting their growth into capable, responsible, and caring citizens.



Education

The **Education Department** provides academic, social and cultural activities that enrich the lives of children, teens, young adults, and families.

This year marked the second year of the highly successful ***1,000 Hours of Reading*** literacy initiative. ***Children's University Program and Summer Children's University*** provide positive environments for youth to work with artists and tutors. The summer program provides a unique integrated experience comprised of core academic studies with certified instructors, cultural studies, fine arts and humanities, and junior internships.

Area young people can prepare for their post high school careers by participating in ULMS programs for youth. ULMS' ***College Boards Preparation*** utilizes trained instructors to prepare students for taking the SAT exams through a six-week course intensively focused on language arts and math; last year scores were raised by an average of 100 points. ***Project Mister*** is a school-based life skills, mentoring, and intervention program. ***Youth Congress*** is a creative and dynamic youth empowerment program in which youth work on emergent issues of particular relevance to citizens in their respective communities.

Number of people served this year: 139



Contractor Development and Competitiveness Center (CDCC)

The ULMS **Contractor Development and Competitiveness Center (CDCC)** empowers small and historically underutilized contractors in becoming more competitive by developing or improving their business operations skills and by providing access to contracts with private and public owners, developers, and prime contractors.

The CDCC ***Plan Center*** is equipped with current plans and specifications, plotter, copier, fax, and work space. Owners and leaders of construction firms are brought together through ***Builders Empowerment and Strategy Teams (B.E.S.T.)***, informal boards that meet monthly to exchange practical, real-world business knowledge and strategies. ***Individual Development Plans*** help contractors identify their needs for digital communications, document management, finances, and marketing support.

Number of people served this year: 125

Urban League Capital Campaign



Urban League Village at Colman School

The Urban League Village at Colman School is scheduled to open in early 2007 and will be comprised of affordable rental housing and an African American Museum.

The housing units will be on the top two (2) floor of the building, offering amazing views, great layout and construction, and a fantastic location.

The *African American Museum* will be housed on the ground floor of the building with nearly 22,000 square feet of gallery space.

We are pleased to announce that Carver Gayton will serve as Chief Operating Officer for the Museum. He will work in collaboration with the museum advisory committees and lead the development team to ensure the Urban League reaches its fundraising goal.

The African American Museum will be a museum for all – all ages, all races, all religions, all backgrounds.



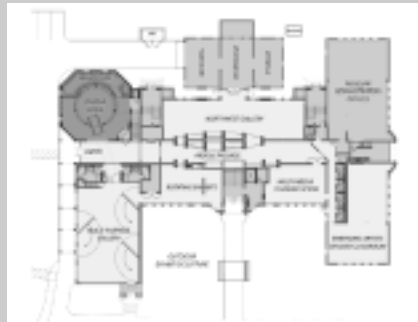
Urban League Village at Colman School Donors to date:

Anonymous ▪ AT&T Foundation ▪ Richard & Jacqueline Addison ▪ Sadikifu Akina-James ▪ Kathy Albert ▪ Joshua Alex ▪ Dexter & Angela Bailey ▪ James A. Banks & Cherry A. McGee Banks ▪ Tony Barnes ▪ Susan Barrett Byers ▪ Maria Barrientos & Ron Wright ▪ Gisela Baxter ▪ Ralph S. Bayard ▪ Phyllis Irene Beaumonte ▪ Mary Lee Bell ▪ Helena & Reco Bembry ▪ Ben Bridge Jeweler ▪ **Bill & Melinda Gates Foundation** ▪ Black Heritage Society of Washington State, Inc. ▪ Cheryl Bleakney ▪ Charles Blood ▪ Ahndrea Blue ▪ Brigette Blue ▪ **Boeing Employees Community Fund** ▪ Randolph Bosley ▪ Akemi Boyd ▪ Rodrick Brandon ▪ Eugenia Brennan ▪ Herb & Shirley Bridge ▪ Jon & Bobbe Bridge ▪ Victoria G.



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Every effort was taken to list all contributors to the capital campaign. If, however, we have accidentally omitted a name, please let us know. Thank you.

Urban League of Metropolitan Seattle

Statement of Financial Position

June 30, 2004

Assets				
	Current Assets			
	Cash and cash equivalents	\$	337,151	
	Investments		95,673	
	Accounts receivable		174,121	
	Promises to give - current portion		294,544	
	Prepaid expense		14,112	
			<hr/>	
	Total Current Assets		915,601	
	Cash Restricted to Investment in Property & Equipment		0	
	Promises to Give, less current portion above		22,267	
	Property and Equipment, net		1,785,282	
			<hr/>	
		\$	<u>2,723,150</u>	
Liabilities and Net Assets				
	Current Liabilities			
	Accounts payable	\$	235,478	
	Accrued salaries, taxes, and benefits		56,931	
	Deferred revenue		10,108	
	Line of credit		39,904	
	Capital lease obligations - current portion		16,846	
	Notes payable - less current portion above		256,135	
			<hr/>	
	Total Current Liabilities		615,402	
	Deferred Revenue, less current portion above		140,359	
	Line of Credit - refinanced		0	
	Capital Lease Obligation, less current portion above		33,218	
	Notes Payable- current portion		848,512	
			<hr/>	
	Total Liabilities		<u>1,637,491</u>	
Net Assets				
	Unrestricted		725,779	
	Temporarily restricted		359,880	
			<hr/>	
	Total Net Assets		<u>1,085,659</u>	
			<hr/>	
		\$	<u>2,723,150</u>	

Our financial books are audited by Jacobson Jarvis & Co. For a copy of our complete audited financial statement, please contact 206/467-3792 ext. 3020.

Urban League of Metropolitan Seattle
Statement of Unrestricted Activity
Year Ended June 30, 2004

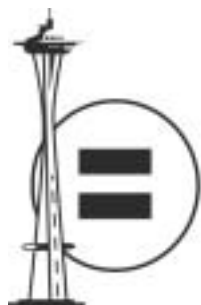
	Colman		
	Operations	School	Total
Unrestricted Public Support, Revenue, and Other Support			
Unrestricted public support			
Fees and grants - government	901,265	0	901,265
Contributions	594,081	147,778	741,859
United Way	384,362	0	384,362
In-Kind contributions	40,528	16,800	57,328
Total Unrestricted Public Support	<u>1,920,236</u>	<u>164,578</u>	<u>2,084,814</u>
Revenue			
Rental income, net of expenses of \$169,134	(76,789)	0	(76,789)
Investment income	2,894	0	2,894
Other revenue	826	0	826
Total Revenue	<u>(73,069)</u>	<u>0</u>	<u>(73,069)</u>
Net assets released from restrictions			
Released from purpose restrictions	68,072	40,000	108,072
Released from time restrictions	32,136	0	32,136
Total Unrestricted Public Support, Revenue Other Support	<u>1,947,375</u>	<u>204,578</u>	<u>2,151,953</u>
Expenses			
Program services	1,350,965	214,575	1,565,540
Management and general	374,426	0	374,426
Fundraising	143,965	130,279	274,244
Total Expenses	<u>1,869,356</u>	<u>344,854</u>	<u>2,214,392</u>
Changes in Unrestricted Net Assets before Gains (Losses)	<u>78,019</u>	<u>(140,276)</u>	<u>(62,439)</u>
Gains and (Losses)			
Loss on uncollectable receivables	0	(12,517)	(12,517)
Investment gains and (losses)	12,459	0	12,459
Total Gains and (Losses)	<u>12,459</u>	<u>(12,517)</u>	<u>(58)</u>
Total Changes in Unrestricted Net Assets	<u>90,478</u>	<u>(152,793)</u>	<u>(62,497)</u>

Urban League of Metropolitan Seattle
Statement of Changes in Net Assets
Year Ended June 30, 2004

	Temporarily		
	Unrestricted	Restricted	Total
Public Support, Revenue, and Other Support			
Unrestricted public support and revenue	2,011,745	0	2,011,745
Restricted public support			
Contributions	0	342,446	342,446
Net assets released from restrictions	140,208	(140,208)	0
Total Public Support, Revenue, and Other Support	<u>2,151,953</u>	<u>202,238</u>	<u>2,354,191</u>
Expenses	<u>2,214,210</u>	<u>0</u>	<u>2,214,210</u>
Changes in Net Assets Before Losses	<u>(62,257)</u>	<u>202,238</u>	<u>139,981</u>
Losses	<u>(58)</u>	<u>0</u>	<u>(58)</u>
Changes in Net Assets	<u>(62,315)</u>	<u>202,238</u>	<u>139,923</u>
Net Assets - beginning of year	<u>788,094</u>	<u>157,642</u>	<u>945,736</u>
Net Assets - end of year	<u>725,779</u>	<u>359,880</u>	<u>1,085,659</u>

Special thanks to our Leading
Supporters, Partners in Service,
and Community Partners.

Anonymous, Alliance for Education ▪ Anderson,
Craig ▪ Anheuser-Busch ▪ Asian Counseling &
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Cooperative ▪ Gullick, Nancy E. ▪ HUD ▪ Key-
Bank ▪ King County Department of Seattle ▪ King
County Housing Authority ▪ King County Housing
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Safeco Insurance Co. ▪ Seattle Chinatown Interna-
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▪ Sinegal, James D. ▪ Sound Transit ▪ Starbucks
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of King County ▪ US Bank ▪ Vulcan ▪ Washington
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reation and Park Association



The Urban League of Metropolitan Seattle

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