

The Short Sale Transaction

When: May 6, 2008
Time: 9:00—1:00 p.m.
Where: Urban League Bldg.
105—14th Avenue, Seattle, WA 98122
4 Clock Hours
Lunch will be served

Real estate transactions that may seem the most lucrative may also be the most challenging. In this 4 hour course, you will look at a case study and discuss the transaction from several different viewpoints. You will also learn:

- What exactly is a Short Sale
- How to identify what causes a Short Sale
- What to look for when listing a possible Short Sale Property
- The needs of the underlying lender, seller and new buyer
- The needs of the title and escrow company
- Learn to handle a Upside Down Deal



Urban League of
Metropolitan Seattle

*Empowering Communities.
Changing Lives.*

Call or email The Urban League of Metropolitan Seattle for reservations

105 - 14th Avenue
Seattle, WA 98122

Phone: 206.461.3792 x3004
E-mail: ulmshousing@urbanleague.org

COST: \$45 per person
for 4 clock hours
\$35 for non clock hours

Empowering Communities, Changing Lives