



Urban League of
Metropolitan Seattle

2006 - 2007

**Annual
Report**

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President's Message



On behalf of the Board of Directors and staff of the Urban League of Metropolitan Seattle, I want to thank everyone for their generous support during our 2006-2007 year.

And what a year it's been. We have concentrated on education for our youth through the Urban League Scholars and Summer University programs, as well as our popular after school tutoring program. Our Employment Department was involved with career counseling, resume development and job placement for all disadvantaged individuals throughout our city, county and state. And our Housing Department continued to help low to moderate income families become homeowners, find affordable rentals and keep their homes when financial hardships strike.

Construction began in earnest after the ground breaking of the Northwest African American Museum at the Urban League Village in June of 2006. Decades after the idea percolated in the minds of activists and community leaders, the Museum at historic Colman School marks an important milestone for our region as well as our children and their children. We are ecstatic to see this vision spring to life in March 2008

Amidst the ups and downs of the year, the League persevered in accomplishing our mission. In fact, we served more than 3600 people through our education, employment and housing programs, as well as our Contractor Development and Competitiveness Center. We still served many clients through Operation Helping Hand, our advocacy and support program for survivors of Hurricane Katrina.

We're already well into our 2007-2008 fiscal year, and I'm encouraged by our progress to date. In fact, I am most encouraged when I see the tenacious teamwork and conscientious generosity of our colleagues, partners and friends. As I'm sure you will agree, we live in a unique place where philanthropic intentions and community involvement are the norm. For this reason, the Urban League Movement moves ever forward in Seattle, and I am humbled to be a part of it.

In gratitude,

A handwritten signature in black ink that reads "James Kelly". The signature is written in a cursive style with a long horizontal line extending to the left.

History

The Urban League of Metropolitan Seattle (also known as ULMS or the League), was established in 1929, and is an affiliate of the National Urban League. Initially, the League existed with an all-volunteer staff until funding was secured to support staff and programs, which addressed equality and empowerment through housing, job opportunities, and education.

With the Civil Rights movement in the 1960s, the League developed new programs to provide direct services to African-American citizens, other people of color, and low-income persons. Staff advocated for fair housing practices and the elimination of segregation in Seattle Public Schools. In the 1970s, the League focused on promoting equal employment and assisting corporations in meeting federal employment guidelines.

With the decrease in governmental support for direct service programs throughout the 1980s and 1990s, the League maximized its effectiveness through advocacy, research, and community partnerships. Today, a greater portion of funding is secured through non-governmental grants, private donations, and corporate partnerships than ever before.

In 2003, the Urban League purchased the historic but neglected Colman School building. Thanks to the support of the City, State of Washington, and numerous other contributors, the Northwest African American Museum at the Urban League Village will open in March of 2008. This regional centerpiece will feature a 17,000 square foot museum and 36-units of affordable rental housing.

In late August of 2005, Hurricane Katrina decimated large parts of the Gulf Coast. Residents of New Orleans and other areas arrived in Western Washington, and the League took the lead in providing emergent advocacy and support services for evacuees, especially focusing on housing, transportation, and assisting with basic needs.

Today, the League provides services from after-school tutoring and children's programs, employment placement and counseling, help for first-time homebuyers, to support services for historically underutilized contractors. The Urban League of Metropolitan Seattle continues to grow and change with the times, always striving to meet the needs of the community.

Highlights of 2006-2007



June 29, 2007: Fourth Annual Golf Tournament at Trilogy Golf Club at Redmond Ridge.



Children ride across the Sound on their way to Tillicum Village, one of the special activities of 2006 Summer Children's University.



2006 Day of Caring at Colman School with Comcast and City Year.



December 8, 2006: Seventh Annual Breakfast with Soledad O'Brien of CNN's American Morning.

Urban League Programs

Contractor Development and Competitiveness Center

The ULMS Contractor Development and Competitiveness Center (CDCC) empowers small and historically underutilized contractors in becoming more competitive by developing or improving their business operations skills and by providing access to contracts with private and public owners, developers, and prime contractors.

The CDCC **Plan Center** is equipped with current plans and specifications, plotter, copier, fax, and work space. Owners and leaders of construction firms are brought together through **Builders Empowerment and Strategy Teams (BEST)**, informal boards that meet monthly to exchange practical, real-world business knowledge and strategies. **Individual Development Plans** help contractors identify their needs for digital communications, document management, finances, and marketing support.

Number of businesses served: 200

Education

The Urban League's Education Department implements academic, cultural and artistic activities that enrich the lives of children, adolescents, young adults and their families. As a **Supplemental Educational Services provider** designated by the federal *No Child Left Behind* program, ULMS provides high-quality, researched-based tutoring and other supplemental academic enrichment services for K-12th grade youth.

The uniquely successful **1000 Hours of Reading** literacy program entered its fourth year this year. Six schools in King County fully participate in the reading passport curriculum. **Summer Children's University** hosted more than 65 children, ages 5-13, in the 2005-2006 year. Teachers and interns provided a academic focus with a concentration in the arts and humanities.

Other programs included **Project MISTER**, a life-skills and mentorship program for youth, and the **Microsoft Youth IT** competition for aspiring young technology entrepreneurs.

Number of people served: 274

Employment and Training

The League's Employment and Training Department provides employment services to employers and job seekers through a one-stop service delivery system. One of our main goals is to provide our clients with employment earning a livable wage and benefits.

Our **Employment Resource Center** provides career planning, case management, access to job listings, resume and cover letter development, career exploration assistance, job readiness workshops and interview techniques workshops. Monthly employment orientation workshops provide the clients and employers an opportunity to meet face-to-face. Each month employers who are part of our **Corporate Partnership Program** are invited in to discuss their job opportunities and meet potential employees.

Number of people served: 715

Housing

The HUD-certified Housing Department provides comprehensive rental assistance, first-time home buying resources, mortgage default and senior reverse equity housing counseling services, as well as continuing education for real estate professionals.

In our **Hope for Homes** project, staff collaborates with mortgage companies and other financial institutions to provide financial literacy, homeownership workshops and down payment assistance resources. With this assistance, 42 families from Seattle and King County Housing Authorities became new homeowners this year. In partnership with El Centro De La Raza and the International District Housing Alliance, adults received homeownership education, down-payment assistance and discovered the home investment right for their needs and financial goals.

Operation Helping Hand began as a collaboration of local emergency response and social service organizations to meet the needs of incoming Hurricane Katrina, Rita and Wilma survivors shortly after the storms in the Gulf Coast. Urban League staff members have often been the first point of contact for evacuees, providing support and advocacy, housing assistance, transportation, food, clothing and other necessities to more than 1,800 individuals.

Additionally, **Harder House** is a home in North Seattle for seven young adults in transition, and all residents attend school and/or work. Many of the youth have transitioned out of foster care. In this fourth year for the program, many of the residents will be transitioning into mainstream society.

Number of people served: 2740



The Urban League Village at historic Colman School is scheduled for full completion in March 2008 and will be comprised of affordable rental housing and the Northwest African American Museum.

Thirty-six mixed income housing units, which are now completed and ready for occupancy, are on the top two floors of the building, offering amazing views and great layouts.

The 17,000 square foot Northwest African American Museum will be housed on the ground floor of the building, and will be a multifaceted center for all ages, all races, all religions, and all backgrounds.

Our **deepest thanks** to everyone who supported the
 Urban League of Metropolitan Seattle during our
 July 2006 – June 2007 fiscal year.

Advanced Laser Solutions	Warren Clemans	Erika Hall
Sadikifu Akina-James	Sabrina Q. Coleman	Rod Hall
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Boeing Employee Credit	Eli Lilly and Company	Robert and Marianne
Union	Elliott Bay Book Company	Iwamoto
Boeing Employees	Peter Elroy	Cathy W. Jackson
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Knute Brinchmann	Nancy L. Fisher, M.D.	Gayle Johnson
Marie Brooks	Robert Flennaugh	Guela Gayton Johnson
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C. Sybil Brown	John M. Franklin	Sonya Johnston
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Casey Family Programs	Betsy Gillam	Venus M. Kennedy
Jeni Cate	Lautheree Gillespie	Key Bank
Emily Parrott Cator	Elizabeth V. Gilliam	King County Executive Office
Andrea Caupain	Lee Gilliam	King County Housing
Adrienne Caver-Hall	Rick Gillmore	Authority
Marget Chappel	D. Wayne and Anne Gittinger	King County Library Systems
Hon. Edsonya Charles	Bonnie J. Glenn	King County: Office of
Lisa Chick	James Gore	Business Relations and
Children's Hospital and	Larry Gossett	Economic Development
Regional Medical Center	Donella Goudeau	Carl D. King
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Dennis Clark	Wanda Griffin	Elena Lamont
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Andrew Lofton	Rebecca Hunting Pompon	David C. Tarshes
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Patricia MacGowan	Sarah A. Rafton	Daniel R. Thomas
Darvi Mack	Walle Ralkowski	Joan K. Thomas
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Every effort was taken to list all contributors for the July 2007-June 2008 fiscal year. If, however, we have accidentally omitted a name, please let us know.

Urban League of Metropolitan Seattle
Statement of Financial Position
Year Ended June 30, 2007

ASSETS

Current Assets	
Cash and cash equivalents	\$501,169
Cash NAAM operations	197,797
Investments	136,372
Accounts receivable	432,489
Promises to give—current portion	332,371
Prepaid expense	25,647
Total Current Assets	<u>1,625,845</u>
Promises to Give, less current portion above	310,833
Property and Equipment, net	9,530,804
	<u>\$11,467,482</u>

LIABILITIES AND NET ASSETS

Current Liabilities	
Accounts payable	\$1,677,634
Accrued salaries, taxes, and benefits	70,525
Deferred revenue	9,715
Line of credit	128,694
Capital lease obligations—current portion	12,747
Notes payable — current portion	26,527
Total Current Liabilities	<u>1,925,842</u>
Deferred Revenue, less current portion above	1,124,181
Capital Lease Obligation, less current portion above	38,521
Notes Payable, less current portion above	5,439,730
Total Liabilities	<u>8,528,274</u>
Net Assets	
Unrestricted	2,387,787
Temporarily restricted	426,112
Total Net Assets	<u>2,813,899</u>
	<u>\$11,467,482</u>

Our financial books are audited by Jacobson Jarvis & Co. For a copy of our complete audited financial statement, please contact (206) 461-3792 ext. 3020.

Statement of Unrestricted Activity
Year Ended June 30, 2007

	-	<u>Colman</u>	-
	<u>Operations</u>	<u>School</u>	<u>Total</u>
Unrestricted Public Support, Revenue, and Other Support			
Unrestricted Public Support			
Fees and grants — government	\$1,227,397	\$75,593	\$1,302,990
Contributions	241,524	1,493,064	1,734,588
Special events, net of direct donor benefits of \$73,808	239,482	-	239,482
United Way	316,070	-	316,070
In-kind contributions	26,426	25,000	51,426
Total Unrestricted Public Support	2,050,899	1,593,657	3,644,556
Revenue			
Rental income, net of expenses of \$124,292	(8,822)	-	(8,822)
Investment Income	13,769	-	13,769
Other revenue	3,157	-	3,157
Total Revenue	\$8,104	-	\$8,104
Net assets released from restrictions			
Released from purpose restrictions	414,237	325,027	739,264
Released from time restrictions	-	-	-
Total Unrestricted Public Support, Revenue And Other Support	\$2,473,240	\$1,918,684	\$4,391,924
Expenses			
Program services	2,071,635	280,489	2,352,124
Management and general	438,204	-	438,204
Fundraising	180,455	310,353	490,808
Total Expenses	\$2,690,294	\$590,842	\$3,281,136
Changes in Unrestricted Net Assets before Gains and (Losses)	(\$217,054)	\$1,327,842	\$1,110,788
Gains and (Losses)			
Loss on uncollectible receivables	-	-	-
Investment gains and (losses)	13,705	-	13,705
Total Gains and (Losses)	13,705	-	13,705
Total Changes in Unrestricted Net Assets	(\$203,349)	\$1,327,842	\$1,124,493
-			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Public Support, Revenue, and Other Support			
Unrestricted public support and revenue	\$3,652,660	-	\$3,652,660
Restricted public support — contributions	-	579,416	579,416
Net assets released from restrictions	739,264	(739,264)	-
Total Public Support, Revenue and Other Support	4,391,924	(159,848)	4,232,076
Expenses			
Changes in Net Assets Before Gains and (Losses)	3,281,136	-	3,281,136
Changes in Net Assets Before Gains and (Losses)	1,110,788	(159,848)	950,940
Gains and (Losses)	13,705	-	13,705
Changes in Net Assets	\$1,124,493	(\$159,848)	\$964,645
Net Assets—beginning of year	1,263,294	585,960	1,849,254
Net Assets—end of year	\$2,387,787	\$426,112	\$2,813,899
Members Equity	125,309	-	125,309
Net assets and members equity — end of year	\$2,513,096	\$426,112	\$2,939,208

“To all contributors...

**...of the Urban League,
I thank you and you can rest
assured that the cause you support
is beneficial, much needed and
priceless to our community.”**

— Urban League client “Tara”

Mission Statement

Through public advocacy, providing services and developing strong business and community partnerships, the Urban League of Metropolitan Seattle will strive to empower, enable and assist African Americans, other people of color and disadvantaged individuals in becoming self-sufficient.



**Urban League of
Metropolitan Seattle**

***Empowering Communities.
Changing Lives.***

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Phone 206-461-3792 • Fax 206-461-8425
www.urbanleague.org